

Success Recruit Case Study: Clive Emson

Learn How Smart Recruitment
Transformed This Property
Auctioneer's Team &
Secured Long-Term
Success

Martin Hardy
Group Operational Manager



Client: Clive Emson Property Auctioneers

Challenge: Team Overload & Staffing Strain

Solution: Targeted Recruitment Support

Result: Lasting Team Stability & Increased Productivity

The Challenge

Clive Emson, a well-respected name in the property auction sector, was experiencing significant pressure within their internal team. As workload demands grew, employees were regularly working extended hours, leading to increasing strain on morale, well-being, and overall productivity. While the company was continuing to grow successfully, there was a clear need for additional support to maintain momentum and protect team health.

Our Approach

At Success Recruit, we pride ourselves on building meaningful partnerships through deep listening and tailored solutions. We took the time to fully understand Clive Emson's company culture, team dynamics, and long-term goals. Rather than simply filling vacancies, our aim was to bring in the right people — individuals who would complement the team and contribute to a stable, thriving work environment.

The Solution

Through a focused and collaborative recruitment process, we successfully placed two high-calibre candidates in key roles within the business. These individuals not only met the technical requirements of the roles but also aligned perfectly with Clive Emson's values and pace.



The Results – Two Years On

We're proud to say that both candidates are still with Clive Emson and continue to play integral roles within the team. Their contributions have helped relieve the workload pressure, reduce the need for overtime, and restore balance within the workplace. As a result, the business has enjoyed improved operational flow and increased staff satisfaction.

Key Outcomes:

- Improved team morale and engagement
- Reduced staff burnout and overtime
- Enhanced business stability and operational efficiency
- Long-term retention of placed candidates

Client Reflection

"Success Recruit didn't just fill our positions – they took the time to understand us. The people they placed have become integral to our team and made a real difference."

— **Martin Hardy, Clive Emson**

Conclusion

This partnership demonstrates the value of tailored recruitment based on genuine understanding. At **Success Recruit**, we believe recruitment is not just about finding people, it's about building stronger businesses for the future.





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a role, experience the difference of working with
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